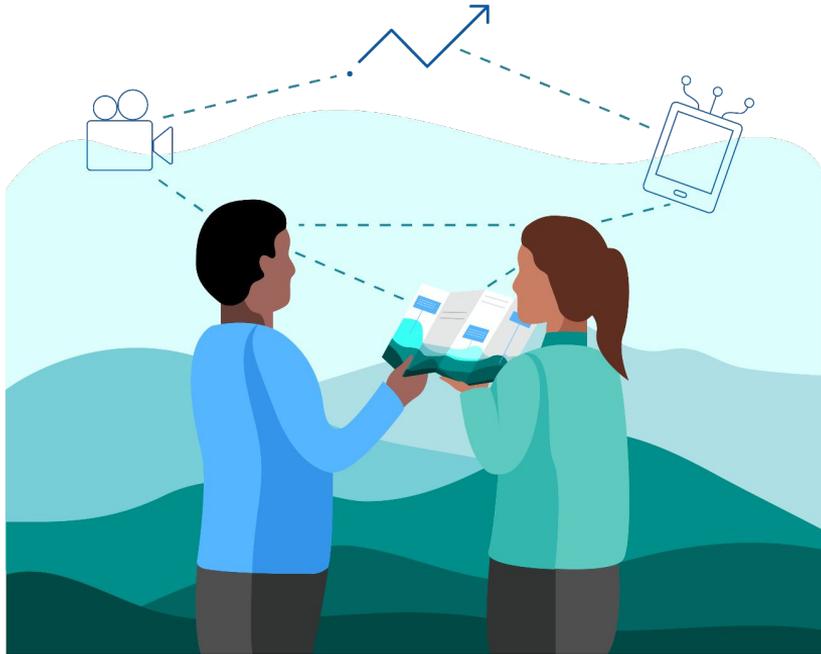


webinar

A guide to disrupting L&D. Lessons from tech companies



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If you are having trouble with your audio the phone in details are:

AUS +61 02 8015 6011
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Passcode: 701263



Robin Petterd

Founder of Sprout Labs, host of the
'Learning While Working' podcast



Sprout Labs builds digital learning platforms that enable you and your team to author, deliver and measure high impact digital learning ecosystems.





Other content from Sprout Labs

- The Learning While Working podcast
- The blog
- eBooks
- Recordings of past webinars
- Virtual conference recordings

What we are thinking about today

- The importance of durable skills, compared to short-term technical skills.
- The importance of a content curator when practices rapidly change.
- Why recruiting for new skills often doesn't work and developing new and existing employees and fostering new talent.
- Agile project management as a learning cycle.
- The role of 1:1s for keeping, aligning and developing employees.





The great resignation

In the US there is a **reduction** in the size of the workforce



More
flexible,
more human
workplace

More meaning

Learning while working podcast: Future ways of working with Daniel Mottau



Top priorities for HR leaders in 2022 - Gartner



59% of HR leaders
prioritising

Learning is now a **priority**

Top 5 priorities for HR leaders in 2022 from Gartner

Core feature of tech companies

High trust of employees



The problems are
interesting

Learning cultures

Minimising **fear**

Developing **trust**

Creating a climate of whole
organisation **sharing**

Edward Deming - 1950s

Learning while working podcast: Learning cultures with Nigel Paine



Learning cultures

Individuals

What happens in tech companies

Take responsibility for their own learning

L&D function

Provides eco-systems for people to develop

Learning organisations

Changing and responding to client needs and feedback rapidly





We are just the learning team, how can we make these sort of changes?

The L&D team can role model being a learning culture

Learning while working podcast: Learning cultures with Nigel Paine





New roles



Employee as self
directed learner



Manager as
learning leader



L&D as learning
ecosystem designer



L&D as learning
ecosystem designer

Course designer

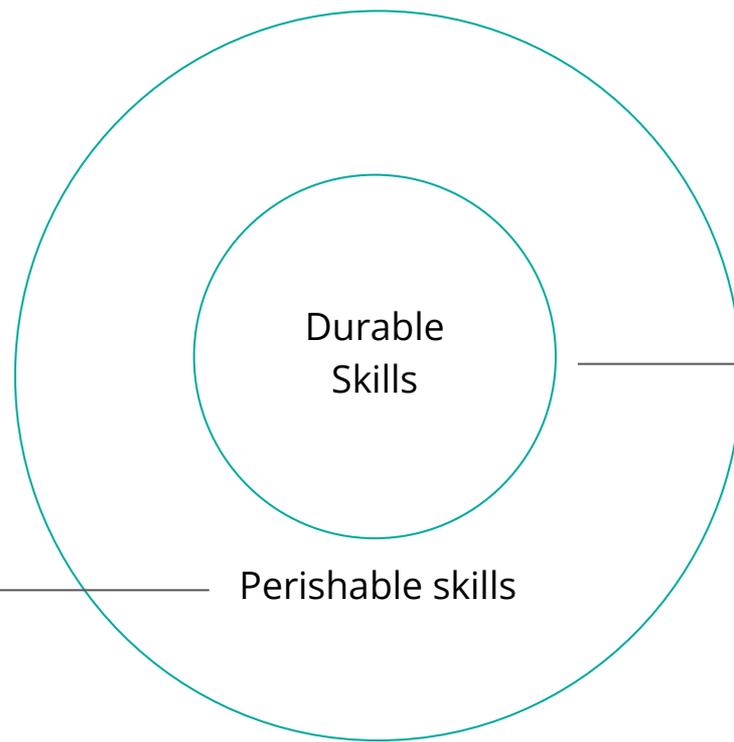


Pathway designer

Guides to existing content

Skills for self directed learning

Skills to help managers with the
development of staff



Durable Skills

Communication skills
Creative thinking
Collaboration

Perishable skills

Often technical e.g. Cloud platforms

Changes quickly

Udemy

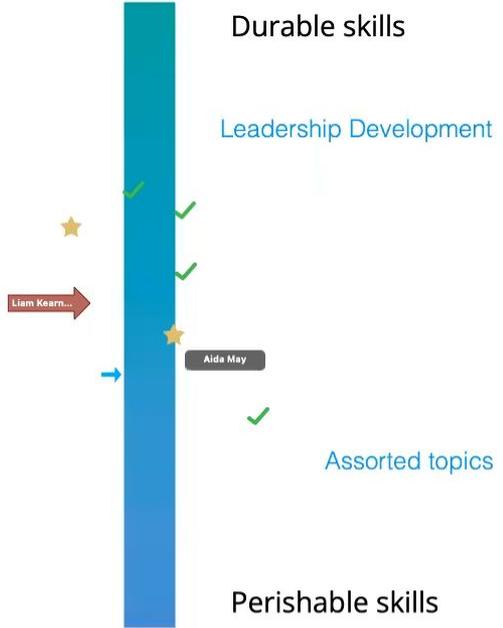
- Feedback is fuel
- Career Navigator: A Manager's Guide to Career Development
- Coaching Skills for Engagement & Inclusion
- How to Learn: Effective Approaches for Self-Guided Learning

Learning while working podcast: Why reskilling is now at the core of what L&D does, with Sonia Malik

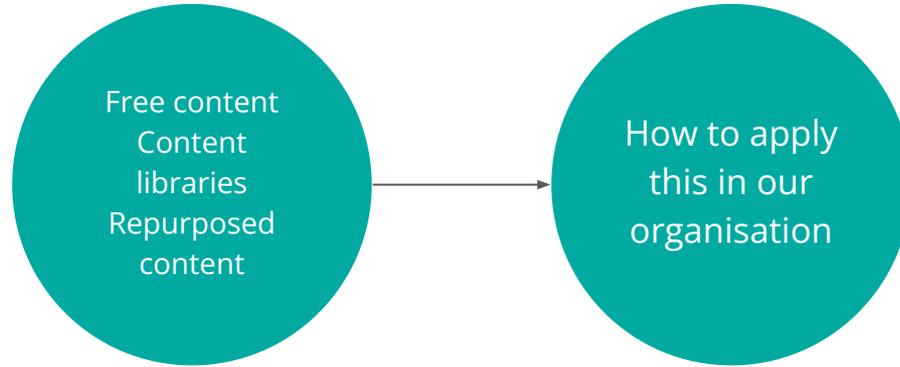




Do you think L&D is more focused on?



Perishable skills - curate the learning experiences



This is what is often missing

Learning while working podcast: Fostering a learning culture in a tech company, with Toby Newman





Speculative
skills
development

What might be needed

Enabling sharing

Platforms

There is a trend
towards video
based

Times and
places

Examples - Talks at
Google





Enabling sharing

1

You have strategies and platforms in place to enable sharing

Liam Kearn...



monthly team showcase



Thursday shopfronts - insites from various experts.

You don't support people to share knowledge

2

What are some tactics that L&D can be using to enable employee to share knowledge?

Open forums - Leaving discussions

BI-weekly L&D meet ups to discuss new plans
Communities of practice spaces

LMS/LXP open for employees to contribute content

pecha chucha type presentation

Talent pipelines

“A lot of the companies, I think look at it as somebody else's problem still, and they wish that they could just find people that were ready to hit the ground running, and I think that's been true up to maybe five to 10 years ago in tech, but it's fairly clearly not true anymore. There is not a large enough supply of hit the ground ready folks anymore.” – John Danner



Talent pipelines



It's easier for a bank teller to become a data analyst than a graduate because they **know the clients**



Manager as
learning leader

How leaders can foster a learning culture with Sumit Gupta

"Learning is the foundation which helps your team to adapt to whatever is coming next. Learning is the foundational element of any team and of any kind of leadership" - Sumit Gupta





The death
of the yearly
performance
review

Performance is now an ongoing **conversation**



What organisations want

- Employees achieving goals
- Developing their capabilities for the future of the organisation

What employees want

- Growth opportunities
- Feedback

| | Past | Modern approach |
|--------------|---|---|
| Timing | Once a year - maybe a mid year check-in | Ongoing - weekly, monthly |
| Focus | A 'training plan' | Linked to organisation and personal performance goals |
| Measurement | Ratings | Goals and competencies |
| Organisation | Managing under performance | Capabilities for the future |
| Employee | Dread | Something they look forward to |
| Manager role | Something HR requires | Core part of being a leader |

How leaders can foster a learning culture with Sumit Gupta

Ratings can be useful in measuring performance metrics, but managers shouldn't identify their employees by these numbers. There has to be that human connection and relatability still.

"If you measure a fish by its ability to climb a tree, it will always be called a poor performer" - Sumit Gupta



Not all organisations can remove performance reviews

Organisations
encouraging a
culture of
informal 1:1s

But still have a
formal
performance
development
process



Robin Petterd - host



Performance conversations

1

Supporting performance conversations is the core of what L&D should do



Danielle Wal...

L&D has no role in performance conversations

2

What are some tactics that L&D can use to help managers focus on learning?

- ★ Get managers of the managers to ask questions on how the managers are discussing goals and performance

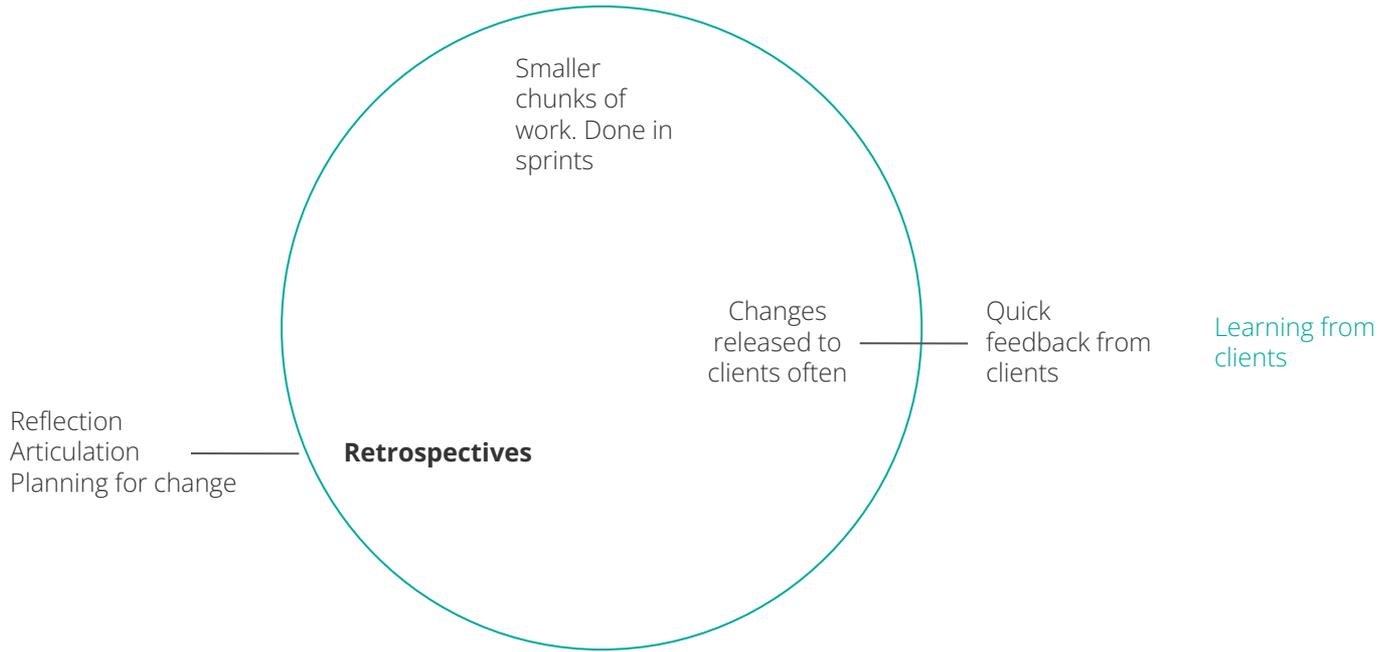
Radical candour framework for conversations

Map learning opportunities to skills and skills to career pathways

Foundationally, L&D is often not structured to support in this way. So a first step would be the "ok" to have these types of conversations without getting in "trouble"

We include projects and activities to embed learning in some of our programs. These are often included in development plans

Agile project management as a learning cycle





Robin Petterd - host



Agile project management

1

L&D works in an agile way



L&D doesn't work in an agile way

2

How can L&D teams adopt agile ways of working?

Learn agile methodologies and use them

Find out what the clients really want and need

Having stakeholder input to this approach is critical. The need for "perfection" from the stakeholders handcuffs the design process into waterfall

Perfection and rapid change and quick - they don't all work! The business doesn't get it. :(



Employee as self
directed learner



Robin Petterd - host



Want are some of things we do to stop employees being self directed?

Push learning to them - drives the a dependent learning culture ❤️

Tell them what skills they need, rather than ask them

Insisting on things being done a certain way - rather than just the result

Not giving them an understanding of what is needed for the work that they do and that the organization needs

Lack of a deliberate learning culture that's driven by self-motivation and self-development

Reinforcing the 'old' mentality that training is only formal training

sometimes we create an environment of reliance on others- easier to ask someone else than explore and find out for yourself.

Super learners at IBM



Be **curious**

Find a **project** you are passionate about

Make tiny, **easy changes** that deliver significant results

Make it easy to **repeat**

Plan for **failure**

Be **rewarded**

Learning while working podcast: Why reskilling is now at the core of what L&D does, with Sonia Malik



Why having a learning engine is important with Zachary Minott

“What a learning engine is to me, is how many components are you going to put into your mind, that will allow you to move forward and be better than yesterday?”

How many ideas can you fill your head with, positive and negative, to optimize those things to your advantage?” – Zachary Minott



Learning engine

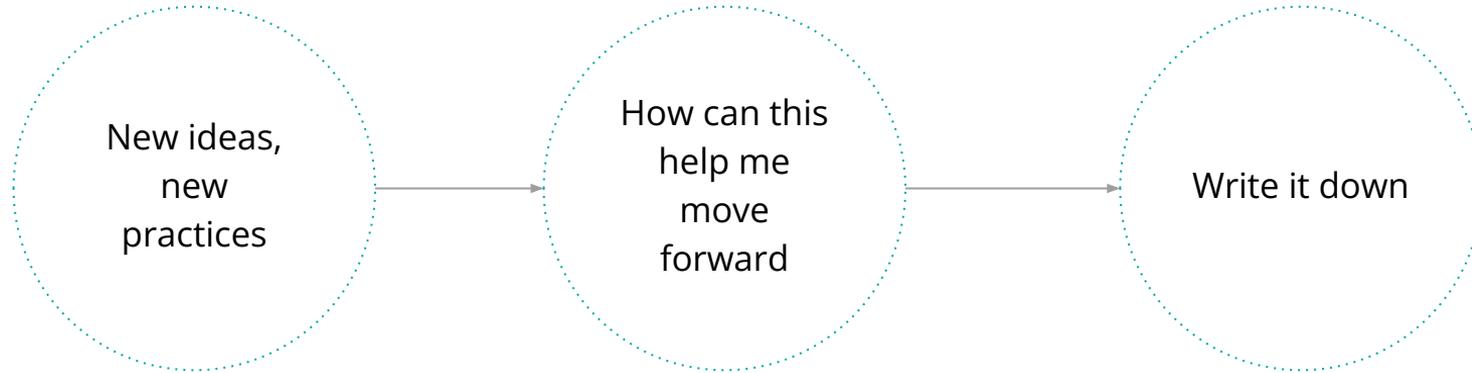


I need to be responsible
for my own learning

Learning while working podcast: Why having a learning engine is important with Zachary Minott



Learning engine



“Sometimes looking out of your own profession, and your own discipline can trigger different ways of looking at things as well.” Zachary Minott

Share

Learning while working podcast: Why having a learning engine is important with Zachary Minott





Self directed learning

1

Most learners are self directed

We coach managers on how to accomplish more from their teams

Learners are not self directed

2

How can L&D teams help employees become super learners?

Change the culture... overnight if possible 🍷 😬

Help at the leadership levels. Lacking a culture of personal accountability for learning that's not just formal training and is "given" to learners

Provide tools, time and leadership support

Try to create connections between developing skills and achieving the strategic plan
Implementing coaching and on the job reflection

Provide guidance, rather than lists of courses to complete

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